



GLOBAL LEADERS

FOR BUDGETING, FORECASTING, INCENTIVE COMPENSATION, AND REPORTING

ABOUT US

Obero is a global leader providing implementation and consulting services in the area of Corporate Performance Management (CPM) and Sales Performance Management (SPM). Obero has been ranked as one of Canada's top technology companies; included in the Top 10 Growth, Top 25 Up and Coming, and Top 250 Canadian ICT categories in the 2014 edition of Branham 300. We help clients find and implement solutions for Budgeting, Planning, Forecasting, Consolidations, Disclosure Management, Reporting, and Incentive Compensation using software such as:

ENTERPRISE



MID-MARKET



CLOUD



Partnering with multiple CPM vendors ensures that we provide an unbiased recommendation for a performance management solution that best meets the unique requirements of our client. Simply put, we put our clients first! Obero will work with clients to understand their requirements, make recommendations to improve business processes, and will guide clients throughout the entire implementation process from initial requirements gathering to end user training and support.

Obero provides services across a wide spectrum of industries and functional areas, including extensive experience working with Higher Education and Non-Profit organizations in a Fund Accounting setting. Our areas of expertise include:

COMPENSATION PLANNING

Planning for existing and speculated employees; including salary, merit increases, bonuses, taxes, and other employee costs. The distribution of personnel labor across existing and speculated fund sources as well as allocation percentage, with visibility into personnel labor coverage gaps.

CLINICAL REVENUE PLANNING

Clinical patient revenue planning for Work Relative Value Units (WRVU) and Total Relative Value Units (TRVU), clinical provider charges, payee collection and administrative fee, with integration to workflow for speculated clinical providers.

COMMITMENTS PLANNING

Management of the Commitments Planning Process, allowing discretionary funds to be committed to long-term initiatives such as research projects, buildings, guaranteed incentives, and start-up support. The ability to record commitments, project discretionary funds revenue, monitor available balances, and leverage the commitment information in reports.

OTHER THAN PERSONNEL SERVICES PLANNING

Bottom-up planning against existing and speculated fund sources for other than personnel services expenditures with spreading capabilities.

FUND ALLOCATIONS

Top-down, driver based allocation allowing for distribution across administrative indirect fund sources to individual faculty. Drivers include numerous types of headcount with the ability to create custom statistical metrics to drive allocations.

FINANCIAL REPORTING

Income statement, balance sheet, cash flow, cash versus accrual, consolidated, allocations, faculty remuneration, and financial health reporting, among others.

HIGHER EDUCATION



NON-PROFIT



GOVERNMENT



SERVICES OFFERED:

BUSINESS ADVISORY SERVICES

- Vendor selection process for choosing the most appropriate Corporate Performance Management solution based on unique needs and requirements.
- Business process re-engineering and design review services.

IMPLEMENTATION SERVICES

- Functional and technical consultants to support the implementation of your Performance Management solution.
- We leverage an enablement-focused approach to our implementation projects. Our goal is to make you self-sufficient with your solution as quickly as possible.